EXECUTIVE SECRETARIAT
ROUTING SLIP

TO:			ACTION	INFO	DATE	INITIAL
	1	DCI				
	2	DDCI				
	3	EXDIR		x (2 eys)		
	4	D/ICS		X		
	5	DDI				
	6	DDA	X			
	7	DDO				
	8	DDS&T		X		
	9	Chm/NIC				
	10	GC				
	11	IG				
	12	Compt				
	13	D/Pers				
	14	D/OLL				
	15	D/PAO				
	16	SA/IA				
	17	AO/DCI				
	18	C/IPD/OIS				
	19					
	20					
	21					
	22					

SUSPENSE _____
Date

Remarks

ER copy.

Executive Secretary

2 Oct 84
Date

3637 (10-81)

```
┌─────────────────────┐
│ Executive Registry  │
├─────────────────────┤
│ 84- 9341            │
└─────────────────────┘
```

2 October 1984

MEMORANDUM FOR: Deputy Director for Intelligence

FROM: Deputy Director of Central Intelligence

SUBJECT: Commercial Data Bases

1. In talking to one of your former colleagues today, [   ]   STAT
he mentioned the wealth of information available in commercial data
bases. We are all well aware of the commercial data bases that one may
subscribe to but [   ] spoke of the extensive data bases that are   STAT
maintained in-house for in-house use only by various companies. In his
case they are feeding political, economic as well as technical
capabilities of various countries into this data base. Maybe we could
[   ]   STAT

2. [   ] also made reference to a number of companies around the U.S.   STAT
who are, in essence, intelligence organizations on various countries who
sell their reports and recommendations to customers. While I didn't ask
him for the litany of names, that too may be something we should try and
tap into. For example, [   ] doing an assessment on the   STAT
[   ] to see what events may transpire over the next ten years STAT
which will impact on a decision to invest another $100 million in a plant
there. [   ] looking at the technical capabilities and work force STAT
for accomplishing their job as well as the economics involved, i.e.,
cost/benefit trade-off. [   ] is having some heavy thinkers look at   STAT
whether or not the political scene will permit such a company
operation--if so with what restrictions or caveats. He is not trying to
predict what will happen [   ] but whether STAT
the political structure, whatever it is, will tolerate a viable foreign
investment.

3. Some food for thought.

```
┌──────────────────────────────────────────────────┐                     STAT
│                                                    │
│                        ┌─────────────────┐         │
│                        │ohn N. McMahon   │         │                    STAT
└────────────────────────┴─────────────────┘
```

cc Executive Director
    DDO